Tel Group Case Studies

Lockdown for Schools

IT services Communications Security

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Case Studies

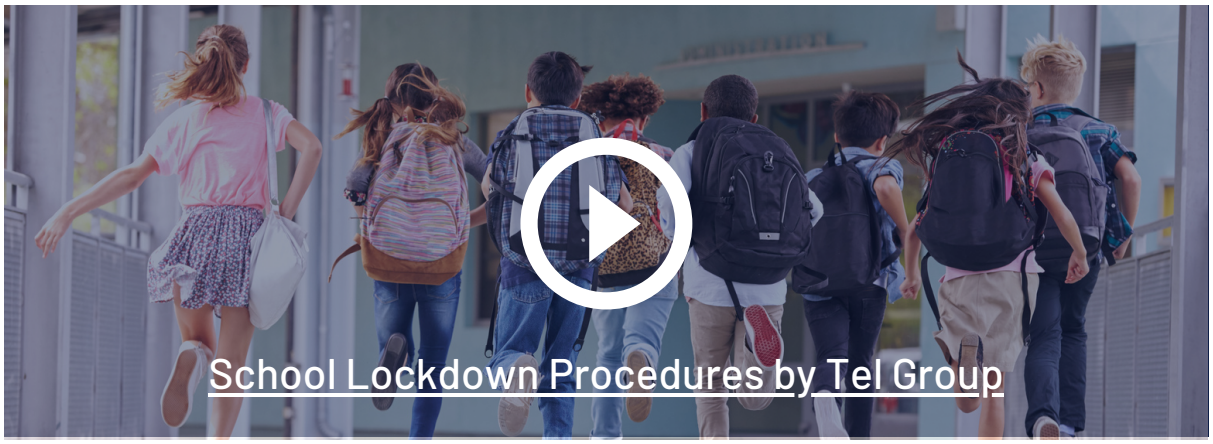
The Centre of Your School Technology

CONTENTS

3 **ABOUT US**
Ed Tech Partner

4-5 **RAMSDEN PRIMARY SCHOOL**
Telephony, Lockdown, CCTV

6 **SALE HIGH SCHOOL**
Telephony, Lockdown, Broadband



Tel Group

The Centre of Your School Technology

ABOUT US

Tel Group, formerly Telephone Europe, specialise in bespoke ICT solutions for the education sector.

Established in 2005, the company has continuously evolved to meet the ever-changing demands of technology, delivering flexible, future-proof and reliable solutions to the education sector.

We pride ourselves on our customer-focused approach which has enabled us to us to build a strong, reputable customer foundation of over 1000 schools and MATs nationwide.

Working closely with each of our customers to understand their specific requirements, we are able to provide bespoke solutions, on time and within budget.

PRODUCT PORTFOLIO

Working as your strategic education technology partner to provide communications, IT services and security solutions to schools.

Our services are designed specifically for the requirements of the education sector, helping to alleviate the pressures of technology.

IT Services	Communications	Security
IT Support Partnership	Telephone Systems	CCTV
Network Infrastructure	Calls & Lines	School Lockdown
Wi-Fi & Broadband	Mobiles	Cyber Security
Web-Filtering	Remote Working	Door Entry
IT Hardware		Vape Detectors

Ramsden Primary School

Telephony | Lockdown | CCTV

RAMSDEN PRIMARY SCHOOL

How Tel Group worked with Ramsden Primary School to improve their safety, communications and efficiency.

THE CLIENT

Ramsden Primary School is located in Worksop, Nottinghamshire. They have served the local community for over 180 years and are highly recommended within the area for their engaging curriculum and community values.

THE SITUATION

Shirley Gascoyne, school accountant, is very active on #SBLTwitter, as are Tel Group. From engaging frequently with Shirley on Twitter, she was aware of our services and good reputation among other schools, fueling the conversation between Ramsden and Tel Group.

Ramsden School were looking for a futureproof VoIP Telephone system to replace their outdated analogue lines ahead of the BT switch off.

They also wanted to look into the possibility of integrating this into a lockdown system, allowing them to broadcast important messages throughout the school.

Unfortunately they had been victim to a series of break ins and based on previous quotes from other suppliers, they couldn't afford CCTV. They consequently had fake cameras around the school as a deterrent in the meantime.

During conversations with the team at Ramsden, we understood the extent of their security issues and were able to provide a solution. Due to the time needed on site to install the telephone system and lockdown system, it wouldn't cost the school much more for us to install CCTV cameras simultaneously, beating all previous quotes on price.

Ramsden Primary School

Telephony | Lockdown | CCTV

RAMSDEN PRIMARY SCHOOL

THE RESULT

After many conversations and a site visit, the Tel Group team drew up a fully integrated telephony and lockdown solution, combining speakers and CCTV cameras.

This futureproof system was then implemented and installed throughout the school and training was provided to ensure staff were confident using their new system.

Their upgraded VoIP system not only reduced costs in comparison to their outdated analogue system, but enabled their capabilities to be widened with features such as Voicemail, Call Recording, and even Mobile App Integration which now allows staff to work from home effectively.

The bespoke Lockdown System with CCTV and Speakers includes cameras with a two way audio, meaning the SLT can not only see areas of the school, but converse with any individuals in the area too. This supports their intruder lockdown procedure if a specific message needed to be sent to only one area. Plus, all of this can be accessed remotely, giving them 24/7 efficiency.

Mini Display

Monitor Display

Internal Camera

Internal Camera

Internal Camera

VoIP Telephone

"I would like to say a big thank you to Tel Group for the excellent service they have provided.

I am so pleased we chose Tel Group, their advice was spot on and we now have a futureproof system in place to give us the assurances we needed to keep our children safe. I would highly recommend Tel Group."

Catherine Garrett - SBM

Telephone System

CCTV Cameras

Lockdown System

Sale High School

Telephony | Lockdown | Broadband

SALE HIGH SCHOOL

How Tel Group worked with Sale High School to improve their communications, connectivity and safety across the school.

THE CLIENT

Sale High School is a large secondary school located in Greater Manchester. They aim to be the school of choice for their community where every child succeeds.

THE SITUATION

Sale High School wanted to move away from their restricting analogue telephone system and were also looking at ways to enhance their school safety in the event of an intruder lockdown.

They were familiar with Tel Group after meeting at local conferences and decided to chose them as one of their 3 quotes. Tel Group came out on top in terms of price and quality and were selected to fulfil these requirements.

THE RESULT

Tel Group visited Sale High School and installed a SIP phone system with 60 extensions and 8 lines, bringing a powerful solution to their communications.

A lockdown intruder system was also installed and integrated into the phone system. This consisted of 42 internal and external speakers, and multiple pre-recorded messages, providing instant communication at a touch of a button.

3 YEARS LATER

After working with Tel Group for 3 years, when their broadband came up for renewal they chose Tel Group to honour the upgrade, providing them with a strong, reliable and scalable FTTC connection throughout their entire premises.

"I would recommend Tel Group without hesitation to any school looking to improve their system in relation to efficiency, connectivity, safety, and most importantly, reduce their costs.

Tel Group listened to, and understood our brief, and were able to offer us a solution that is both practical and cost-effective. They have been a pleasure to work with and their knowledge of schools and what we actually need is amazing. I would recommend them without hesitation."

Sam Finch - School Business Manager

Tel Group

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